

8 WAYS WE HELP CONSTRUCTION BUSINESSES B E C O M E PROFITABLE & TAX-EFFICIENT

- 1 Strategic Payroll and CIS Services
- 2 Profit Acceleration Programme
- 3 Know The Numbers That Matter In Your Business
- 4 Get Your End of Year Accounts Done For FREE
- 5 Access To Premium Business Growth Platform and Cashflow Services
- 6 Streamline Your Processes and Paperwork
- 7 Tax Optimisation Plan
- 8 Increase The Value of Your Setting By Up to 71%

Schedule a FREE 45 minutes review now and take back control.
Call **0208 875 2530** or email info@thetaxguys.co.uk
to discuss further.

JONATHAN AMPONSAH



45 MINUTE BUSINESS BREAKTHROUGHS

HOW I FIND

£10K IN ANY CONSTRUCTION
BUSINESS IN

45 MINUTES

**EVERYTHING YOU NEED
TO RUN A PROFITABLE,
TAX-EFFICIENT AND
SCALEABLE
CONSTRUCTION
BUSINESS**

9 KEY FINANCIAL NUMBERS EVERY CONSTRUCTION BUSINESS MUST TRACK

- 1 REVENUE PER JOB AND PER STAFF
- 2 CASH CONVERSION CYCLE
- 3 LABOUR COST AS PERCENTAGE OF SALES
- 4 GROSS AND NET PROFIT MARGINS
- 5 SNAGGING COSTS PERCENTAGE
- 6 BREAK EVEN POINT PER REVENUE
- 7 AVERAGE LEAD TIME PER JOB/STAFF UTILISATION RATE
- 8 MATERIAL COSTS PERCENTAGE
- 9 VALUE OF THE BUSINESS (even if you don't plan to exit)

WANT TO INCREASE THE
VALUE
OF YOUR CONSTRUCTION
BUSINESS BY UP TO **71%?**
HERE ARE THE 8 KEY DRIVERS OF VALUE TO CONCENTRATE ON

- FINANCIAL PERFORMANCE
- GROWTH POTENTIAL
- LESS RELIANCE ON YOU
- CASHFLOW
- RECURRING REVENUE
- DIFFERENTIATED RESTAURANT
- CUSTOMER SATISFACTION
- LESS DEPENDENT ON ONE STAKEHOLDER



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